



“NOT THE PROBLEM
SOLVER ONLY, BUT
YOUR STRATEGIC
LEGAL PARTNER”

Introduction about DIMAC

Dear Distinguished Clients,

The implementation of renovation policies for calling for foreign investment and international integration of Vietnamese Government have motivated the Vietnamese economy to advance stably. The development of enterprises has required for appearing the reputable law firms, which can provide them with professional legal services effectively.

Seizing this opportunity, DIMAC Law Firm ("DIMAC") was founded by Mr. Pham Quoc Tuan, who was a partner of P&P Law Firm for approximately ten (10) years, in 2015. In the late 2016 to early 2017, DIMAC developed dramatically, marking by the events that two (02) Senior Associates of Baker & McKenzie Vietnam, Mr. Le Thanh Tung, the former Chief Legal Counsel of Masan Resources, and Mr. Duong Quoc Thanh, the Head of Hanoi Office of VCI Legal, jointly participated to become the partners of DIMAC, besides Mr. Nguyen Danh Cong, who was promoted to be the partner of DIMAC in August 2017. In addition, on 1 June 2018, DIMAC welcomed Mr. Bui Tien Long, the lawyer of ZICO Law Vietnam and founder of Bui & Partners to join and become a new partner of DIMAC.

Currently, along with five (05) Partners, DIMAC has a team with around thirty (30) lawyers and legal assistants working in three (03) offices in Ho Chi Minh, Hanoi and Danang City. It is proud of being recognized as a professional law firm by **Legal 500** and **Benchmark Litigation Asia Pacific**.

Strongly keeping in our mind that customer satisfaction decides DIMAC's success, the image and reputation of DIMAC are established on the core values of the Dedication and Professionalism. In the course of our actions, we always keep the quality of DIMAC's legal services to the highest level with effective, concise and practical solutions for the purpose of meeting the Clients' strict requirements. The trust of big clients has strongly corroborated that DIMAC is the best choice for the enterprises.

We always remind ourselves of reserving sincere gratitude for the Clients who have chosen and collaborated with DIMAC. Therefore, it is always our joy when DIMAC has a chance to work together and support Clients to deal with their legal matters and accordingly, bring them the most satisfaction.

Best regards,
Pham Quoc Tuan
Founder, Managing Partner



■ Our core values

DIMAC builds a friendly and professional corporate culture where the lawyers here are always most respected to maximally develop their strengths and our Clients are really well cared with the best supports. DIMAC's culture is expressed through activities and consistent with our core values set up and maintained as from the first day of our establishment.

In-Principle Values

- Transparency, integrity, dedication for Clients' benefits
- Most respect for human development
- Fairness and reasonableness
- Diligence and responsibility to community

Values in Relationship with Clients

- Understanding Clients' matters and culture
- Dedicating our best to Clients
- Orienting to perfection in our services
- Always being kind and polite
- Keeping commitments

Values in Handling Work

- Professionalism
- Activeness and excellence
- Hard-working, creation and responsibility
- Mutual co-operation and supportiveness
- Flexibility, readiness for innovation and creativeness
- Trust and honesty

■ Awards

Recognition and Awards to DIMAC



**1. RECOMMENDED
BY LEGAL 500
ASIA PACIFIC
2018**



**2. BEST NEW
M&A LAW
FIRM OF
THE YEAR
VIETNAM 2018**



**3. BENCHMARK
LITIGATION
ASIA PACIFIC
2018**

**4. DISPUTE
RESOLUTION
LAW FIRM OF
THE YEAR IN
VIETNAM 2018**

**5. COMMERCIAL
DISPUTE
RESOLUTION
LAW FIRM OF
THE YEAR
VIETNAM**

**6. COMMERCIAL
DISPUTE
RESOLUTION
LAW FIRM
OF THE YEAR
VIETNAM 2018**



■ PARTNER



MANAGING PARTNER

Founder

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EDUCATION

- Program on Negotiation, Harvard Law School
- Master of Law (LLM) in International Commercial Dispute Resolution Law, the University of Westminster (UK)
- Bachelor of Laws (LLB) in Commercial Law, Ho Chi Minh Law University, Commercial Facility
- Bachelor of Arts (BA), Ho Chi Minh City University of Economics, Management Facility
- Board member of Vietnam Business Lawyer Club

PHAM QUOC TUAN

MR. PHAM QUOC TUAN IS THE FOUNDER AND MANAGING PARTNER OF DIMAC LAW FIRM ("DIMAC"). BEFORE FOUNDING DIMAC, HE HAD POSITIONED AS A PARTNER IN P&P LAW FIRM FOR APPROXIMATELY TEN (10) YEARS, APART FROM SOME LEADING FIRMS WHERE HE WORKED, SUCH AS LUAT VIET, THANG & ASSOCIATES AND LUCY WAYNE & ASSOCIATES.

Mr. Pham Quoc Tuan completed a Program on Negotiation in Harvard Law School and held a Master of Law Degree (LLM), majoring in International Commercial Dispute Resolution in the United Kingdom in 2011. In 2017, he was successfully trained in Commerce Mediation course by Centre for Effective Dispute Resolution of the United Kingdom (CEDR).

Mr. Pham Quoc Tuan is currently a qualified lawyer of Ho Chi Minh City Bar Association, an arbitrator of Vietnam International Arbitration Centre (VIAC) and a Board member of Vietnam Business Lawyer Club.

With more than 16 years of working experience, Mr. Pham Quoc Tuan has advised and worked with the international Clients, such as Coca-Cola Vietnam, ANZ Bank, Standard Chartered Bank, Commonwealth Bank, Prudential Vietnam, Samsung Vina, VNG (Vina Games), GM Vietnam, Akzo Nobel, Becker Vietnam, Bayer Vietnam, Monsanto (Dekalb in Vietnam), Schenker Vietnam, Perfetti Van Melle Vietnam, Gamuda Land Vietnam and Acer Vietnam. For the corporations in Vietnam, Mr. Tuan has advised and provided legal services for Bitexco, Novaland, Coteccons, Tien Phuoc, HSC, Hoan My and Viet Thai International.

The Clients remember and recognize Mr. Tuan as an excellent negotiator and a premier lawyer, who is always dedicated and responsible for all handled work, with his profound professional knowledge in contracts, construction, real estate, investment, M&A and dispute resolution at Arbitration Centers and Courts.

The Asia Pacific Legal 500, Asialaw Leading Lawyer and Lawyer World have named Mr. Pham Quoc Tuan as one of the top lawyers of Vietnam.



PARTNER

E: tung.le@dimac-law.com

EDUCATION

- Master of Law (LLM), majoring in International Law, the University of Panthéon - Assas (Paris II) (France)
- Bachelor of Laws (LLB), Faculty of Law, Vietnam National University, Hanoi
- ENS Program on Negotiation

LE THANH TUNG

MR. LE THANH TUNG HAS JOINED DIMAC AS A PARTNER AS FROM 2016. HE SPECIALIZES IN VARIOUS AREAS SUCH AS CORPORATE, COMMERCE, MERGERS AND ACQUISITIONS (M&A), CAPITAL MARKET, FOREIGN INVESTMENT, ADVISING ON LEGAL COMPLIANCE AND RESTRUCTURING.

Mr. Le Thanh Tung has more than 18 years of experience practicing in several leading law firms and corporations as an in-house counsel. Mr. Tung used to be the lawyer of Baker & McKenzie (Vietnam), Logos, VCI Legal, Luật Viet, and also experienced in advising a number of financial organizations, multinational corporations and large domestic corporations.

Mr. Tung had been the Chief Legal Counsel for five (05) years at Masan Resources in which he directly advised on establishment of a joint venture between Masan Resources and H.C. Starck and provided assistance in all legal matters with regard to Nui Phao Mining Project of significant scale. During this time, Mr. Tung has also experienced in advising on a number of large transactions, including loans from foreign and domestic banks, bonds, private placements to foreign investment funds to mobilize capital for the Nui Phao Mining Project and Masan Resources' listing on the stock exchange.

Recently, Mr. Tung has advised and worked with the large clients, such as BKAV, Vinafor, Square Communications, Gamuda Land, Redsun, Viettel IDC, VPBank, Nui Phao Mining Company Ltd, Nui Phao - H.C. Starck, MOL AccessPortal, DATC, Mobifone, ABeam, Hormann Vietnam LLC and other large corporations.

Mr. Tung is highly appreciated by the clients due to his practical advices and respectful knowledge on the corporation's operation, together with his dedication, thoroughness and best efforts in order to best address the clients' business and legal requirements.

Mr. Tung graduated from the Faculty of Law, Vietnam National University and held a Master of Law (LLM), majoring in International Law at the University of Panthéon - Assas (Paris II), France.

Mr. Tung is a member of Hanoi Bar Association and Vietnam Business Lawyers Club. Having deserved the prestige and success in his career, Mr. Tung has been ranked in Legal 500 Asia Pacific 2018.

■ PARTNER



PARTNER

E: cong.nguyen@dimac-law.com

EDUCATION

- Master of Economic Law (LLM), University of Economics and Law
- Bachelor of Business Law, Economics and Law Faculty, Vietnam National University
- Bachelor of Arts, Ho Chi Minh City Agriculture and Forestry University, majoring in Business English

NGUYEN DANH CONG

MR. NGUYEN DANH CONG IS THE LAWYER WHO HAS BEEN ADHERE TO MR. PHAM QUOC TUAN, FOUNDER, AS FROM THE BEGINNING TO BUILD DIMAC LAW FIRM. CURRENTLY, MR. CONG IS A PARTNER IN DIMAC, AFTER MANY YEARS OF PROFESSIONALLY WORKING IN LARGE LAW FIRMS IN VIETNAM, SUCH AS P&P, BIZLAW AND BIZLINK.

Mr. Nguyen Danh Cong has more than 10 years of law practicing experience in the areas of investments, mergers & acquisitions, real estate, corporate, commerce, finance and banking. Mr. Cong also participated and directly consulted a number of large transactions relating to corporate structuring, mergers and acquisitions, inbound and outbound investments, banking, real estate, securities and bond issuance, gold floor business transaction and capital markets.

Mr. Cong advised and worked with the large clients, such as ACB, Sacombank, Pepsico Suntory Vietnam, DKSH, Herbalife Nutrition Vietnam, Sacomreal, Besra Gold Inc Group, VinaCapital, WPP, Ogilvy & Mather, Golden Lotus Group, Smart Shirts (Hong Kong) Group, Olam Group, Acom Group, Midea Group, Otsuka OPV Pharmaceutical JSC, Savipharma Pharmaceutical JSC, VOF, Mekong Capital, Dragon Capital, foreign venture funds and other large corporations.

Mr. Cong holds the LLM degree in Economic Law of University of Economics and Law in 2012, after having completed the LLB program in Business Law of Economics and Law Faculty, Vietnam National University in 2010.

As from 2015, Mr. Cong has been a member of Ho Chi Minh City Bar Association. Mr. Cong is also the member of Small & Medium Enterprises International Trade Association of Malaysia (SMITA) and the Legal Advisor of Expat Community investing and working in Vietnam.

Mr. Cong is also nominated as one of experienced lawyers specializing in Mergers & Acquisitions by the reputable Law magazines of The Legal 500 Asia Pacific 2018.



PARTNER

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EDUCATION

- Executive Master of Business Administration (EMBA) at Shidler College of Business, University of Hawaii at Manoa (2018-2020)
- Master of International Law (L.L.M), TLBU Graduate School of Law in Seoul, Korea
- Bachelor in Law (L.L.B), Ho Chi Minh City Law University

BUI TIEN LONG

MR. BUI TIEN LONG HAS WORKED IN DIMAC AS A PARTNER SINCE 2018, AFTER MORE THAN 10 YEARS OF EXPERIENCE IN PROFESSIONALLY WORKING IN SEVERAL FOREIGN AND VIETNAMESE LAW FIRMS. IN 2008, HE WORKED FOR VISION & ASSOCIATES IN HO CHI MINH CITY AND FOLLOWED BY FIDAL FRANCESKINJ & CHAZARD, A FRENCH LAW FIRM AFTER COMPLETING A TWO-YEAR MASTER'S PROGRAM IN KOREA IN 2011.

Mr. Long also joined ZICO Law Vietnam in 2014, after a period of nearly two (02) years working as a lawyer in P&P Law Firm. After that Mr. Long had worked as a partner in Tin & Tam Law Firm and subsequently, he found Bui & Brothers.

Mr. Long gained valuable and respectful working experience in dealing with matters related to direct foreign investment, corporate, commerce, construction and real estate, and dispute resolution by arbitration. Mr. Long has advised and supported a lot of clients and large international corporations, such as Ogilvy & Mather, Unilever Vietnam, Taisei Oncho, Muntajat BV, Gensler, Schindler (Hong Kong), PTW Architecture, MOL Logistics, and Peter Cremer.

Apart from his legal practice, Mr. Long participated in writing a number of materials of International - Vietnam Bidding published in 2014 by Thomson Reuters and the article of real estate market in Vietnam posted in the Magazine of the Inter-Pacific Bar Association (IPBA) in 2016. Currently, Mr. Long is also the host of a blog, namely vietnamlawandpractice, with the purpose of sharing his learning and legal knowledge with the community. Mr. Long is also a lecturer at Judicial Academy and Law Faculty of Ton Duc Thang University.

Mr. Long is among the few young lawyers awarded the scholarship of Young Lawyers of Developing Countries by International Bar Association (IBA) in 2017 and Inter-Pacific Bar Association (IPBA) in 2015.

■ PARTNER



PARTNER

E: thanh.duong@dimac-law.com

EDUCATION

- Master of International Commercial Law, Deakin University in Melbourne, Australia
- Master of Law, Hanoi Law University
- Bachelor of English, Hanoi University of Society and Human Sciences
- Bachelor of Law, Hanoi Law University

DUONG QUOC THANH

MR. DUONG QUOC THANH JOINED WITH DIMAC AS A PARTNER IN 2016 AFTER HAVING ACTED AS THE HEAD OF HANOI OFFICE AND THE LEADER OF THE DISPUTE RESOLUTION DIVISION OF VCI LEGAL LAW FIRM FOR MORE THAN FIVE (05) YEARS.

Mr. Duong Quoc Thanh hold important positions in some large companies and law firms, i.e. Techcombank as Legal Counsel for the Board of Directors, lawyer at Baker & McKenzie and Senior Associate of VILAF and Bizlink. He had served as a Judge in the Hanoi People's Court for over ten (10) years before hand.

In term of education, Mr. Thanh graduated with a Master of Law (LLM) Degree in International Trade Law at Deakin University in Melbourne, Australia in 2002 and a LLM Degree, majoring in Economic Laws at Hanoi Law University in 1997. He also completed a Bachelor of Law at Hanoi Law University in 1998 and a Bachelor of English at, University of Society and Human Sciences in 1995.

At his full strength, Mr. Thanh focuses on giving advice, negotiating, mediating or representing clients in disputes in trading, commerce, corporate, contract, real estate and labor at multi-level Courts or Arbitration Centers.

The large clients which Mr. Thanh represented and advised are VietinBank, VIB, ACB and TechcomBank, PVI Insurance Corporation and Previor Vietnam Life Insurance Company, Siemens AG, Siemens (Vietnam), Nokia Vietnam, Bayer Vietnam, Triumph International and Philips Vietnam, Caterpillar (US), Marvel (US), Embassy of Belgium and Singapore in Vietnam, Crown Agents (UK), Vietnam Brewery, South East Asia Brewery (Carlsberg) and Viet Ha Corporation.

Currently, he is a member of Hanoi Bar Association, Vietnam Bar Federation and Vietnam Business Lawyers Club. He is recognized as a Mediator of Centre for Effective Dispute Resolution (CEDR) of United Kingdom, and also a Mediator of Vietnam Mediation Centre.

Mr. Thanh is one of seven (07) co-authors of the first Judicial Manual of the Supreme People's Court. He has had some articles published in specialist magazines in Vietnam, such as the Office of Vietnamese National Assembly, the State and Laws Journal of Vietnam Academy of Social Sciences; the Court Journal of the Supreme People's Court. He is a visiting lecturer of the Vietnam Judicial Academy for judges and lawyers training courses as from 2002.

■ COUNSEL



COUNSEL

E: qui.phan@dimac-law.com

EDUCATION

- Bachelor of Foreign Trade
Economic, Foreign Trade University
- Bachelor of Law, Ho Chi Minh City
University of Law

PHAN GIA QUI

FOR MORE THAN 35 YEARS WORKING IN COURT, ESPECIALLY IN ECONOMIC COURT, IN CHARGE OF MANY IMPORTANT POSITIONS IN THIS FIELD, MR. PHAN GIA QUI HAS GAINED TRUSTS, RESPECT AND HIGH APPRECIATION FROM THE JUDGES AND INVOLVING CORPORATIONS AS THE PARTIES IN MANY CASES SETTLED BY HIM.

Mr. Qui was an arbitrator of Ho Chi Minh City Commercial Arbitration Center from 1983 to July 1994. Thereafter, Mr. Qui was appointed as the Judge, Vice Presiding Judge and Presiding Judge of the Economic Court of Ho Chi Minh City's People Court from September 1994 to July 2017.

After leaving the Court system in 2018, Mr. Qui was invited to join DIMAC as a Counsel and Counselor. In terms of profession, Mr. Qui is currently an Arbitrator of Vietnam International Arbitration Center (VIAC). He also participated and resolved many important commercial disputes with large value.

As a Counsel and Counselor in Dispute Resolution practice in DIMAC, with his knowledge and rich experience in handling valuable commercial and investment disputes, Mr. Qui strengthens DIMAC's lawyer team to become more professional and effective in resolving the valuable and most complicated disputes of the Clients.

■ COUNSEL



COUNSEL

E: lam.bui@dimac-law.com

EDUCATION

- Master of Laws in Economics (LLM), Hanoi Law University
- Bachelor of Laws (LLB), Hanoi Law University
- Pedagogy Bachelor of Foreign Language, Hanoi Pedagogy College

BUI THANH LAM

PRIOR TO JOINING DIMAC AS A COUNSEL IN 2017, MR. LAM HAD OVER FIFTEEN (15) YEARS OF WORKING EXPERIENCE IN THE LEGAL DEPARTMENTS AT LARGE GROUPS, BANKS AND CORPORATIONS OF VIETNAM, SUCH AS BAO VIET HOLDINGS, LIEN VIET POSTBANK, TPBANK, DAI VIET TRADING CO. LTD AND HANOI DEPARTMENT OF INDUSTRY AND TRADE IN A SENIOR LEGAL POSITION. THE LATEST POSITION WHEN MR. LAM BECAME DIMAC'S COUNSEL WAS THE HEAD OF LEGAL-COMPLIANCE DEPARTMENT OF BAO VIET HOLDINGS.

In terms of strength, Mr. Lam has capable to advise and support clients who are Groups, Banks, domestic and foreign companies in the areas of Finance, Banking, Insurance and Corporate, focusing on consulting, corporate structure, investment, dispute resolution, mergers and acquisitions, strategic advice and training on corporate governance and restructuring.

Mr. Lam has worked and advised for a number of big companies and remarkable deals as a lawyer of a party, including the mergers and acquisitions transaction between Lien Viet PostBank and Vietnam Post, the transaction between two (02) telecommunication companies in CMC Group, the transaction on secondary bond investment of Masan, the loan of Viet - Laos Hydropower Company, the loan of Asian Mineral Resources Project, Agribank and Bao Viet Holdings.



COUNSEL

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EDUCATION

- Master of Law, Ho Chi Minh City Law University
- Bachelor of Law, Ho Chi Minh City Law University

TRAN NGOC THICH

MR. TRAN NGOC THICH HAD BEEN THE LEADER OF INVESTMENT AND CORPORATE PRACTICE IN A LEADING LAW-FIRM IN VIETNAM FOR MORE THAN FOUR (04) YEARS AND LEGAL MANAGER OF AN INTERNATIONAL LARGE GROUP FOR MORE THAN 08 YEARS BEFORE COOPERATING WITH DIMAC.

Given nearly 12 years of experience, Mr. Thich has capacity to deeply understand and effectively deal with matters in foreign investment, mergers and acquisitions (M&A), corporate and labor. Particularly, Mr. Thich can advise the clients on the complicated issues with regards to investment and corporate, obtaining licenses, executing M&A deals, legal due diligence and corporate restructuring.

Mr. Thich is extremely proficient in advising and supporting clients to deal with complicated issues in labour and employment, including compliance with the labour law, common practice and policies, labour restructuring, legal risks in labour in case of M&A, recruitment, dismissal, retrenchment and personal income tax.

Mr. Thich represented many large clients in working with the Provincial Labour Authorities and the Courts of multi-level in labour disputes and claims against the State authority procedures. In addition, he has rich experience in solving the labour discrimination cases, disputes of trade secret and non-competition, human resource and decisions on benefits.

Mr. Thich worked with the large clients such as Vina Capital, Capital Land (Singapore), Lotte Mart, Nissei (Japan), Texchem (Malaysia), Zagro (Singapore), Yuranga (Australia), Sunrider (United States), Revenue Valley (United States), Puma (United States), Scancom (Denmark), Danieli (Italy), DHL Express (United States), TAT Petroleum (Singapore), Panalpina (Germany), Volume Cocomo (United States), Uneed (Korea), CZ Slovakia (Slovakia) and Southern Land (Vietnam).

■ SENIOR ASSOCIATE



SENIOR ASSOCIATE

E: dao.dinh@dimac-law.com

EDUCATION

- Bachelor of Law, Ho Chi Minh City Law University

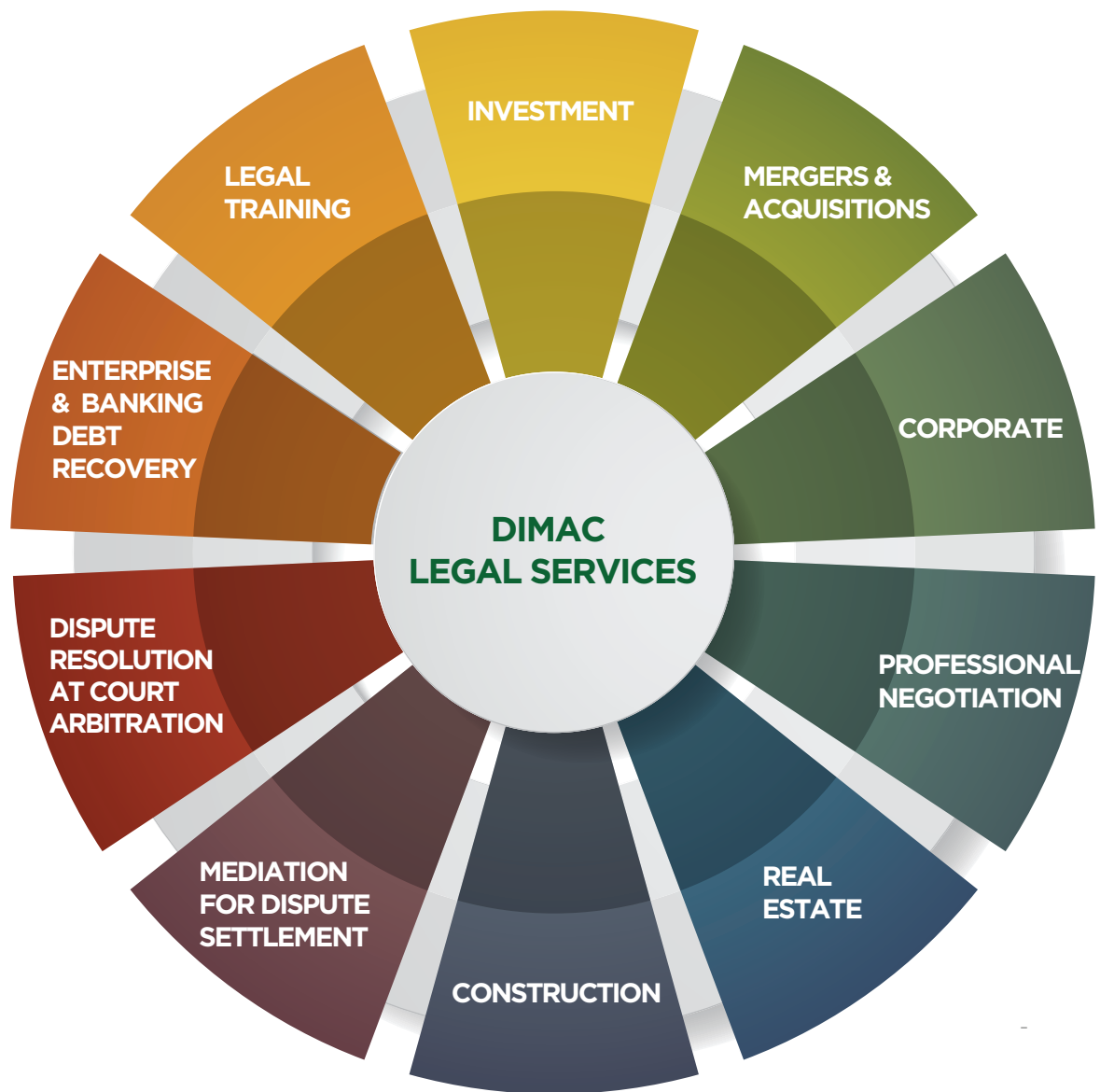
DINH NHAT MAI DAO

FOR OVER 15 YEARS OF LEGAL PRACTICE AND OVER 10 YEARS OF WORKING AT VARYING PROFESSIONAL LAW FIRMS, IN BOTH INTERNATIONAL AND LOCAL ONES, MS. DINH NHAT MAI DAO POSSESSES IN-DEPTH EXPERIENCE IN FOREIGN INVESTMENT, MERGERS & ACQUISITIONS, CAPITAL TRANSFER, REAL ESTATE, COMMERCIAL TRANSACTIONS AND CORPORATE DISPUTE RESOLUTION.

Prior to joining DIMAC in the position of Senior Associate, Ms. Dinh Nhat Mai Dao has worked in the similar position in some famous foreign firms, such as JP Law Group Vietnam và Limcharoen Vietnam, and also took position of in-house counsel of some sizable foreign-invested companies, most recently, in Colgate-Palmolive Vietnam as the Head of the Legal Department. As a result, she has gained extensive knowledge and expertise in Cooperate, Labour and Employment, Personal Income Tax and general corporate matters. Ms. Dao's forte and strength are regularly advice on the legal issues arising from daily business activities in large enterprises, valuable contracts and related issues to labour, employment and trade union.

In addition, Ms. Dao is fully capable, experienced and confident to act as an authorized representative of clients to participate in resolving lawsuits, commercial, investment and real and estate disputes before the People's Courts at all levels and Arbitration Centers to protect the clients' legitimate rights and interests. In labour and employment litigation cases, she can protect rights of both employers and employees in Vietnam while for the large companies as employers, she can excellently advise on policies and practice on labour and employment; provides legal advices and practical solutions to solve issues; advices on labour restructure plans that affect large number of employees.

In addition to her in-depth legal knowledge and expertise, Ms. Dao is highly appreciated by the clients with her pro-active attitude and practical solutions to effectively solve clients' problems. During her practice, Ms. Dao has provided advice and supported to many large Vietnamese and international clients, such as Hansae Vietnam, Castrol BP Petco, Daewon, Jinjang Oilseal, Changhea Vietnam, Emart Vietnam, Hwaseung Vina, Songwol Vina and JW Holding Corporation.



■ INVESTMENT

ADVISING AND HANDLING LEGAL ISSUES OF INVESTMENT ARE DIMAC'S INTENSIVE STRENGTH. OUR LAWYERS HAVE SUCCESSFULLY ADVISED AND SUPPORTED FOREIGN INVESTORS IN IMPLEMENTING IMPORTANT PROJECTS IN VIETNAM AND VIETNAMESE LARGE ENTERPRISES IN COOPERATION WITH OTHER OVERSEAS PARTNERS.

PROFESSIONAL INVESTMENT SERVICES THAT DIMAC CAN PROVIDE:

1. CONSULTING INVESTMENT STRUCTURES IN VIETNAM

DIMAC can advise clients on (i) flexible investment structures, heading to effective solutions and investment targets; and (ii) the advantages and disadvantages of each approach for clients to choose properly.

2. IMPLEMENTING LEGAL PROCEDURES TO DEPLOY INVESTMENT STRUCTURES

In line with the selected investment structure, DIMAC can assist clients in carrying out all legal procedures for the implementation of the investment project in Vietnam by (i) establishing appropriate types of companies; (ii) signing a Business Cooperation Contract (BCC) with partners; or (iii) signing the Public Private Partnership (PPP) Contract with Vietnamese Government.

3. ADJUSTING INVESTMENT PROJECT DURING ITS OPERATIONS

DIMAC can assist clients in all legal procedures or work to adjust projects, such as (i) the increase or decrease of investment capital and/or contributed capital to implement projects; (ii) the adjustment of scale and targets of projects; (iii) the change of project location and project name; and/or (iv) other adjustments related to projects.

4. ESTABLISHMENT OF COMMERCIAL PRESENCE WITHOUT SETTING UP A LEGAL ENTITY

In order to help clients evaluate the Vietnamese market or a new investment location, DIMAC can assist clients in establishing commercial presence such, as representative offices or branches.

SOME KEY CLIENTS THAT DIMAC'S LAWYERS HAVE SUPPORTED:

- Herbalife Vietnam One Member Co., Ltd
- Dentsu Vietnam Co., Ltd
- Acer Vietnam Co., Ltd
- Becker Coatings Vietnam Co., Ltd
- Asaiinvest Sai Gon JSC
- Redsun ITI., corp
- BKAV Corporation
- Alipay Singapore Holding Pte. Ltd
- Jumbo Group of Restaurants Pte. Ltd
- Nui Phao Mining Company Ltd
- Pierre Fabre SA (Representative office in HCMC)
- Savipharma J.S.C
- Sovico Holdings Company
- Saitex International Vietnam Co., Ltd
- Amcotech Pte Ltd



■ MERGERS AND ACQUISITIONS (M&A)

DIMAC IS A PROFESSIONAL LAW FIRM WITH ITS EXPERTISE IN MERGERS AND ACQUISITIONS (M&A). APART FROM LEGAL MATTERS, THE EXPERIENCED LAWYERS OF DIMAC ALWAYS APPROACH TRANSACTIONS IN AWARENESS OF BALANCING BUSINESS FACTORS, THEREBY SUPPORTING CLIENTS TO MINIMIZE RISKS AND GAIN THE BEST BENEFITS IN TRULY SUCCESSFUL TRANSACTIONS

DIMAC's lawyers, who have the effective negotiation skill and deep knowledge, can approach the M&A transactions quickly and deal with complicated legal and practical matters successfully in areas of real estate, mineral, restaurant - hotel, manufacture, commerce and communication.

PROFESSIONAL LEGAL SERVICES ON M&A THAT DIMAC CAN PROVIDE:

- 1.** Advising on the transaction structure, tax and labor issues;
- 2.** Preparing all documents to provide a Legal Due Diligence report (LDD)
- 3.** Preparing all documents for transacting, negotiating and completing transactions; and
- 4.** Advising and supporting in negotiation for establishment of various of investment Company, investment in acquiring shares, securities offering, Initial Public Offering (IPO) and private placement.

SEVERAL REMARKABLE AND VALUABLE TRANSACTIONS WHICH DIMAC'S LAWYERS HAVE SUCCESSFULLY ADVISED:

- Square Communications Group, a leading Vietnamese communication company entering into the strategic cooperation and transfer of shares to Hakuodo Inc;
- A Malaysian investment bank acquiring 70% of shares of a Vietnamese company who owns a five-star hotel in Hanoi;
- A global renewable energy development company investing in a wind power project in Binh Dinh Province, Vietnam;
- A world-class vonfram company borrowing capital from foreign investment funds to raise its capital for its mining project in Thai Nguyen Province, Vietnam;
- One of the largest retailers with the methods of online business and marketing of consuming products in Vietnam on a number of issues related to securities offering;
- A world-class vonfram company listing on the stock exchange HOSE;
- A leading information technology company in Vietnam getting loans from foreign investment funds and the ESOP program to raise its capital and preparing for initial public offerings;
- A State invested company in the acquisition of Japanese partner's shares to become a sole member of one of the largest plywood manufacturing company in Vietnam;
- A Vietnamese pharmaceutical company in the transfer of shares to a Japanese pharmaceutical corporation;
- A leading information technology company in Vietnam in a cross-border transaction to mobilize capital from Singapore fund investors; and
- A leading real estate corporation in Vietnam in a series of joint ventures with partners for the development of real estate projects.



■ CORPORATE

DEALING WITH CORPORATE MATTERS IS THE POINT DIMAC REALLY MASTERS. WE POSSESS THE TALENT TEAM WITH SIGNIFICANT EXPERIENCE GAINED, WHO CAN EXCELLENTLY UNDERSTAND LAW AND VIETNAMESE CULTURE, AS WELL AS FLUENTLY COMMUNICATE IN ENGLISH. THIS HELPS DIMAC'S LAWYERS SOLVE CLIENTS' MATTERS BEST AND BRING MORE VALUE ADDED TO THEM.

PROFESSIONAL CORPORATE SERVICES THAT DIMAC CAN PROVIDE:

- 1.** ADVISING, DRAFTING CORPORATE DOCUMENTS AND SOLVING LEGAL ISSUES OF ENTERPRISES
 - Advising and resolving legal issues relating to (i) Internal corporate structure and restructuring; (ii) Organizing meetings of the Board of Directors and General Meeting of Shareholders; and (iii) other corporate issues;
 - Advising and solving matters arising in labor, taxation and contracts;
 - Drafting (i) Minutes of the meeting; (ii) Resolutions, Decisions or other internal documents of enterprises; and (iii) Documents and dossiers for legal matters in enterprises; and
 - Conducting the assigned works as a member of the Board of Directors at other companies.
- 2.** DRAFTING AND REVIEWING ALL TYPES OF CONTRACTS ON COMMERCE, INVESTMENT AND BUSINESS
- 3.** SUPPORTING LEGAL WORK ARISING OUT FROM PROJECTS
 - Giving initial advice on legal issues of the projects;
 - Working with State authorities to obtain licenses, approvals and handling arising issues;
 - Preparing the required documents, advising and dealing with legal work related to project implementation;
 - Negotiating with Clients' business partners to solve with issues arising during project implementation; and
 - Completing legal procedures to complete projects.

SOME KEY CLIENTS THAT DIMAC'S LAWYERS HAVE SUPPORTED:

- Dentsu Vietnam Co., Ltd
- Acer Vietnam Co., Ltd
- Asaiinvest Sai Gon JSC
- Vimedimex Hanoi One Member Co., Ltd
- Phu The Hung JSC
- TEKCOM Corporation
- Suntory Pepsico Vietnam Beverage Co. Ltd
- Herbalife Vietnam Co., Ltd
- Bitexco - Hotel Management Co., Ltd
- BKAV Corporation
- Champion Sports Media Co., Ltd
- Alipay Singapore Investment Holding Pte. Ltd.,
- Becker Coatings Vietnam Co., Ltd
- Besra Gold Inc
- Phu Nhuan Jewelry Joint Stock Company





■ NEGOTIATION

DIMAC'S LAWYERS, DIRECTED BY MR. PHAM QUOC TUAN, WHO GRADUATED THE PROGRAM ON NEGOTIATION AT HARVARD LAW SCHOOL AND ALSO IS A TRAINER TO INSPIRE CEOs, CFOs AND OTHER MANAGERS IN NEGOTIATION, HAVE SUFFICIENT SKILLS AND EXPERIENCE TO HELP CLIENTS SUCCESSFULLY NEGOTIATE THE MOST DIFFICULT BUSINESS DEALS.

PROFESSIONAL NEGOTIATION SERVICES THAT DIMAC CAN PROVIDE:

1. NEGOTIATING TO SIGN, AMEND AND/OR LIQUIDATE CONTRACTS OR AGREEMENTS

DIMAC, on behalf of Clients, will negotiate the contractual terms and specific issues to bring them the best benefits.

2. NEGOTIATING IN MERGERS AND ACQUISITIONS (M&A)

With considerable experience in M&A transactions and excellent negotiation skills, DIMAC can bring outstanding values to Clients when negotiating to (i) complete all

types of contracts in M&A transactions; and (ii) deal with issues arising from M&A transactions.

3. NEGOTIATION FOR DISPUTE RESOLUTIONS

DIMAC can provide effective negotiation services to help both parties find creative solutions in various disputes. This helps Clients settle disputes quickly, efficiently and keep a good relationship, rather than pursue the cases at the Courts or Arbitration Centers slowly or costly.

SOME OF KEY CLIENTS THAT DIMAC'S LAWYERS HAVE SUPPORTED:

- Novaland Investment Group Corporation., Ltd
- Siam City Cement (Vietnam). Ltd
- Bank for Agriculture and Rural Development of Viet Nam
- The Advertising Research and Training Institute
- Hoan My Danang General Hospital JSC
- City International Hospital (CIH)
- Canadian International School
- Ho Chi Minh City Securities Corporation
- Saviphar J.S.C
- Thanh Hoa B.O.T JSC
- Commonwealth Bank Vietnam
- Fresenius Kabi Bidiphar JSC
- A Group of 150 residents of the Vinhomes Golden River Ba Son
- Mekong Development Bank (MD Bank)
- KIS Vietnam Securities JSC
- A Group of 20 sub-contractors in Sun Avenue Project



■ REAL ESTATE

GAINING MANY YEAR EXPERIENCE IN ADVISING REAL ESTATE PROJECTS, DIMAC HAS BUILT REPUTATION BY OUR LAWYER'S DILIGENCE, REAL CAPACITY AND STEADY KNOWLEDGE. GIVEN THAT, WE SUCCESSFULLY SUPPORTED MANY LARGE ENTERPRISES AND INVESTORS IN EXECUTING REAL ESTATE PROJECTS IN VIETNAM.

PROFESSIONAL LEGAL SERVICES ON REAL ESTATE THAT DIMAC CAN PROVIDE:

1. OBTAINING LICENSES OR PERMITS FOR IMPLEMENTING REAL ESTATE PROJECTS

DIMAC can support Clients in preparing dossiers and solving all legal issues to obtain the licenses for real estate projects in Vietnam.

2. ADVISING AND PROPOSING SOLUTIONS IN IMPLEMENTATION REAL ESTATE PROJECTS:

- Legalize the land use right of the land lot which Clients lease, sublease or cooperate with their partners;
- Complete legal dossiers for legally implementing projects; and
- Deal with all the legal matters, risks and/or consequences in agreements and transactions Clients signed with their partners.

3. ADJUSTMENT, AMENDMENT OF ISSUED LICENSES, APPROVALS IN CASE OF CHANGING PROJECTS:

DIMAC has enough experience, abilities and skills to advise and support Clients in preparing dossiers and working with competent authorities for obtaining amended Licenses.

4. TRANSFERRING REAL ESTATE PROJECTS

DIMAC can support Clients in (i) Introducing potential partners; (ii) Advising on suitable financial structures; (iii) Advising on solutions to complicated legal issues; and (iv) Negotiating with their business partners to achieve the best prices and deals for Clients.

SOME KEY CLIENTS THAT DIMAC'S LAWYERS HAVE SUPPORTED:

- Gamuda Land Vietnam Limited Liability Company
- Tien Phuoc Real Estate Joint Stock Company
- Vimedimex Real Estate Joint Stock Company
- Asia Realty Investment Joint Stock Company (AsiaReal)
- R.C Real Estate Development and Finance Corporation (Refico)
- DHA Investment One Member Company Limited
- National Housing Organization Joint Stock Company (NHO)
- Vinacapital Real Estate Company
- Kinh Do Land Corporation
- Cantavil Real Estate Company
- Viet Commercial Real Estate Joint Stock Company (Vietcomreal)
- Sai Gon Thuong Tin Real Estate Joint Stock Company (Sacomreal)

■ CONSTRUCTION

LED BY MANAGING PARTNER PHAM QUOC TUAN, AN ARBITRATOR OF VIAC AND AN EXPERIENCED LAWYER SPECIALIZING IN CONSTRUCTION, DIMAC'S LAWYER TEAM CAN EFFECTIVELY SUPPORT CLIENTS IN SOLVING LEGAL ISSUES IN A FIELD OF CONSTRUCTION.

PROFESSIONAL LEGAL CONSTRUCTION SERVICES THAT DIMAC CAN PROVIDE:

- 1.** REVIEWING OR DRAFTING CONTRACTS ON CONSTRUCTION, INCLUDING FIDIC STANDARDIZED ONES
- 2.** PREPARING DOCUMENTATION AND WORK WITH COMPETENT AUTHORITIES TO OBTAINING THE NECESSARY LICENSES AND APPROVALS FOR CONSTRUCTION WORKS.
- 3.** ADVISING AND PROVIDING SOLUTIONS TO LEGAL ISSUES ARISING IN THE CONSTRUCTION PROCESS OF REAL ESTATE PROJECTS
 - Supporting to implement signed construction contracts

- Solving arising legal issues not agreed in the contracts; and
- Handling issues on site between related parties, including the Owner, the Main Contractor and the Subcontractors, if any

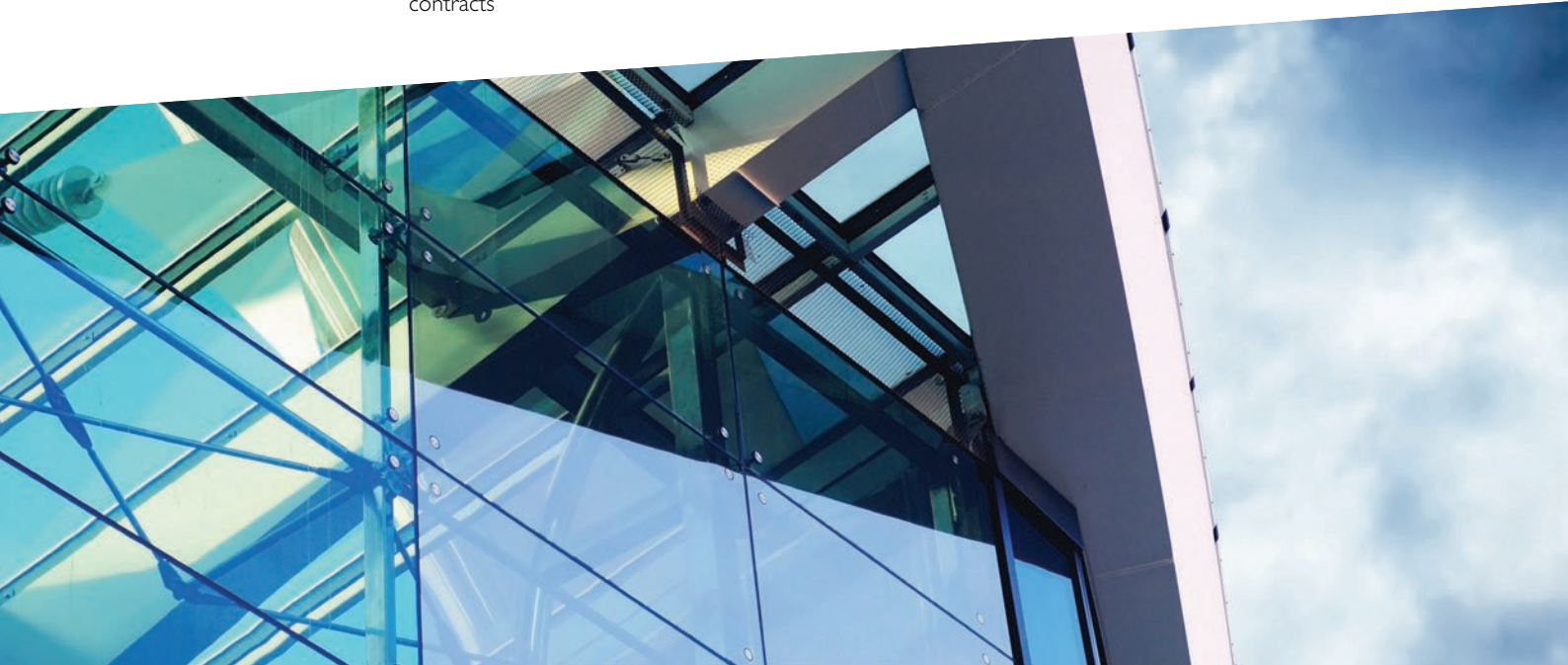
- 4.** PARTICIPATING IN MEDIATION TO RESOLVE ANY

DISAGREEMENT OR DISPUTE ARISING AS CONSTRUCTING WORKS BETWEEN:

- Clients in the role of Contractors working with the Owners and/or Subcontractor
- Clients, in the role of Owners, work with the Main Contractors or Sub-contractors, where necessary

SOME KEY CLIENTS THAT DIMAC'S LAWYERS HAS SUPPORTED:

- Coteccons Construction Joint Stock Company (Coteccons)
- Alliance Construction and Trading Company Limited (Alliance)
- Khu Dong Investment and Real Estate Company Limited
- CNA – HTE Vietnam Company Limited
- No. 1 Construction Joint Stock Company (Vinaconex)
- Inter Art Saigon Company Limited
- An Thien Phu Company Limited



■ MEDIATION FOR DISPUTE SETTLEMENT

MANAGING PARTNER, MR. PHAM QUOC TUAN AND PARTNER, MR. DUONG QUOC THANH, WHO HAVE BEEN TRAINED BY CENTRE FOR EFFECTIVE DISPUTE RESOLUTION (CEDR) IN THE UK, ARE CURRENTLY THE MEDIATORS OF VIETNAM MEDIATION CENTRE (VMC). DIMAC TEAM CAN, THEREFORE, PROVIDE CLIENTS AS ENTERPRISES WITH EFFECTIVE COMMERCIAL MEDIATION SERVICES.

In accordance with Decree 22, which has come into effect since 15 April 2017, and Chapter 33 of the Civil Procedure Code on recognition of out-of Court mediation results, Commercial Mediation becomes a mean of effective and friendly commercial dispute resolution for enterprises. This dispute resolution manner combines the strengths of both negotiation before litigation and court conciliation, enabling parties to request the Court to issue the effective Decision on Recognition of Successful Mediation where they reach an agreement in the mediation stage.

PROFESSIONAL MEDIATION SERVICES THAT DIMAC CAN PROVIDE:

- 1.** Consult the parties to a dispute on some initial issues to be mediated;
- 2.** Appoint lawyers to assist the parties in commercial mediation conducted by a Mediation Centre when the DIMAC's people is not involved as a mediator;
- 3.** Participate as the mediator of VMC or ad-hoc mediator to help parties themselves find the most effective solution to commercial disputes;
- 4.** Assist parties to work with Courts in order to obtain a Decision of Recognition of Successful Mediation; and
- 5.** Help parties draft a Mediation Agreement, after parties reach a mediated solution.

OUTSTANDING BENEFITS OF DISPUTE RESOLUTION THROUGH MEDIATION:

- 1.** Our professional mediators can facilitate the parties themselves to seek fair solutions;
- 2.** Help the parties keep a positive business relationship with their partners;
- 3.** Escape from Court litigation or arbitration process but the dispute is still resolved; and
- 4.** In the event of successful mediation, the Decision on recognizing this result is issued by the Court with an immediate effect.



■ DISPUTE RESOLUTION AT COURTS AND ARBITRATION CENTERS

DIMAC TEAM COMPRISES OF PROFESSIONAL LITIGATION LAWYERS WITH MASTERING IN-DEPTH KNOWLEDGE, EXCELENT REASONING AND CONSIDERABLE EXPERIENCE IN HANDLING COMPLICATED AND HIGH-VALUED DISPUTES. DIMAC CAN SUPPORT CLIENTS IN SOLVING THE MOST COMPLICATED CASES BEFORE COMPETENT COURTS OR ARBITRAL ORGANIZATIONS IN VIETNAM AND THE ASIAN REGION.

PROFESSIONAL DISPUTE RESOLUTION SERVICES THAT DIMAC CAN PROVIDE:

1. Represent Clients in negotiated meetings for finding the best solution for the parties;
2. Act as a mediator in commercial disputes, to facilitate the parties in finding solutions;
3. Settle disputes at the first instance and appellate stage at Courts in commercial lawsuits;
4. Support Clients to settle disputes at Arbitration Centers, for either the plaintiff or defendant; and
5. Request superior courts to re-consider the effective judgments in accordance with cassation or re-opening procedures.

DISTINCTIVE FEATURES THAT DIMAC CAN BENEFIT CLIENTS:

1. All DIMAC's lawyers handle the work diligently and master on negotiation and argument skills;
2. DIMAC puts Clients' interest on the top priority as our commitment;
3. Clients are always advised and updated fully and quickly; and
4. The solution that Clients get is the best since we well understand Vietnamese culture and always execute the work professionally and morally.

SOME KEY CLIENTS THAT DIMAC'S LAWYERS HAVE SUPPORTED:

- Coca-Cola Beverages Vietnam Limited Liability Company, Bayer Vietnam Limited and Mekong Development Joint Stock Commercial Bank (MD Bank) – **Labor dispute**
- Standard Chartered Bank, ANZ and Commonwealth - **Dispute over a Loan contract**
- HSC and KIS Securities Company - **Commercial dispute over stock**
- Prudential Insurance Vietnam Company Limited - **Commercial dispute over insurance**
- General Motor Vietnam, Becker and Pioneer Company Limited, Dekalb, VNG, Dupond, Basf and Connell Bros Company - **Dispute over corporate debts**
- CBRE Company Limited and Hoan My Da Nang Company - **Dispute over office lease service**
- Tien Phuoc, Dinco (Da Nang) and Vimedimex Real Estate Joint Stock Company - **Disputes over real estate**
- City International Hospital (CIH) - **Disputes in the healthcare and hospital field**
- Schenker Vietnam, Metro Cash & Carry Company Limited, Azko Nobel Vietnam and Midea Vietnam Company Limited - **Commercial dispute**





■ ENTERPRISE AND BANKING DEBT RECOVERY

GATHERING EXPERIENCE IN HANDLING DEBT FOR ANZ, COMMONWEALTH, STANDARD CHARTERED, BANK AND LARGE ENTERPRISES, LAWYERS OF DIMAC ARE FULLY CAPABLE, SKILLFUL AND PERSISTENT TO RECOVER THE MOST DIFFICULT DEBTS OWED TO ENTERPRISES AND BANKS. WE CAN THEREFORE HELP CLIENTS HAVE SUFFICIENT CASH FLOW FOR THEIR BUSINESS ACTIVITIES.

PROFESSIONAL LEGAL SERVICES ON DEBT RECOVERY THAT DIMAC CAN PROVIDE:

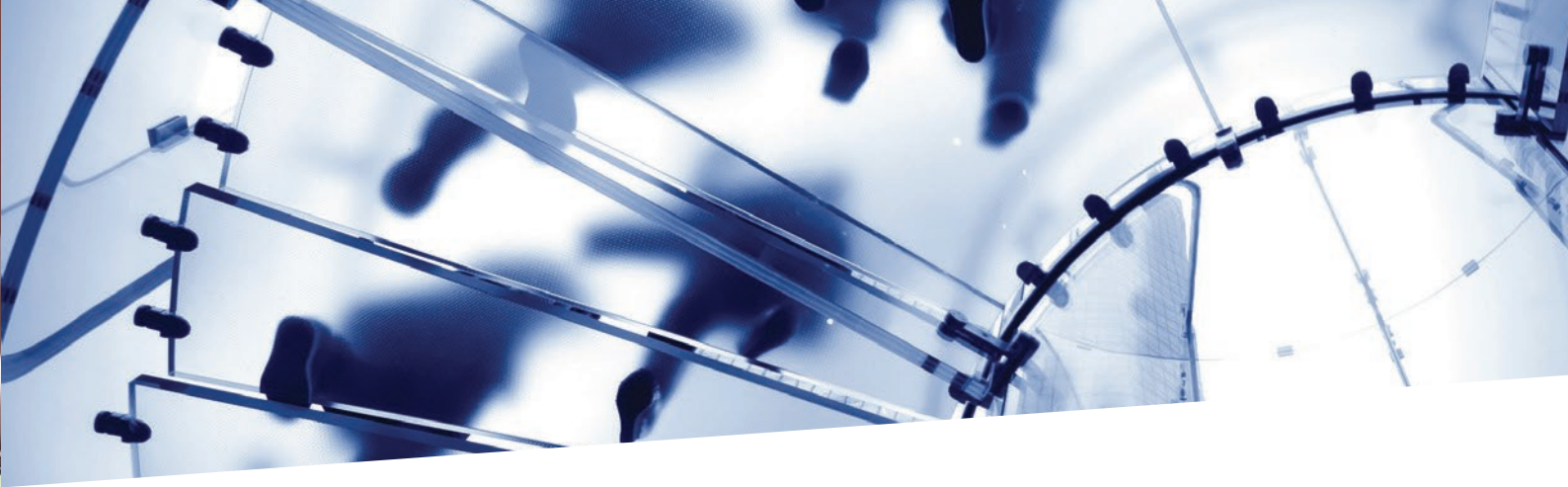
- 1.** Advise clients on legal issues related to debt recovery;
- 2.** Advise clients on the debt recovering structures for the most effective solution;
- 3.** Negotiate with the obligator for paying debts to Clients on the best payment schedule;
- 4.** Initiate a lawsuit against the obligator in the Courts or Arbitration Centers to get an effective judgment for enforcement; and
- 5.** Support Clients for enforcement of the Court verdict or the Arbitral award to fully recover money.

BENEFITS FOR BANKS AND ENTERPRISES WHEN WORKING WITH DIMAC:

- 1.** Secured feeling while working with a trustworthy and professional law firm;
- 2.** Banks' and enterprises' reputation are preserved, together with the good relationship with its customers assured;
- 3.** Fully updated of all key latest information and receive professional advice on legal issues; and
- 4.** Flexibility with various options on charging service fee, based on the debt value, case complexity and work volume handled.

SOME KEY CLIENTS THAT DIMAC'S LAWYERS HAVE SUPPORTED:

- **Banking:** ANZ, Standard Chartered Bank and Commonwealth and ACB Bank
- **Consumer and Electronic products:** Samsung Electronics and Media Vietnam Company
- **Beverages:** Coca-Cola Beverages Vietnam Limited Liability Company
- **Security:** KIS and (HSC) Ho Chi Minh City Security Corporation
- **Agricultural products:** Dekalb Vietnam Company Limited
- **Forwarding services:** DB Schenker Vietnam Company Limited
- **Entertainment and games:** VNG Corporation (Vina Games)
- **Automobile industry:** General Motors Vietnam Company LTD (GM Vietnam)
- **Painting industry:** Akzo Nobel Vietnam Company and Sigma Yong Chi Coatings
- **Wholesale and supermarket:** Metro Cash & Carry Vietnam Company
- **Construction:** CNA-HTE Vietnam, Vinaconex Corporation, Inter Art Saigon Co., Ltd, An Thien Phu, CenGroup
- **Commercial Real Estate Service:** CB Richard Ellis (Vietnam)



■ LEGAL TRAINING

AS VIETNAM INTENSIVELY INTEGRATED INTO THE WORLD BY ENTERING INTO MANY IMPORTANT CONVENTIONS, THE COMPETITION IN BUSINESS ENVIRONMENT HERE IS BECOMING FIERCER AND HARDER. IT IS, THEREFORE, VERY NECESSARY FOR ENTERPRISES TO CONTINUOUSLY IMPROVE AND INCREASE LEGAL KNOWLEDGE AND SOFT SKILLS FOR THEIR MANAGERS.

With its' talented and experienced lawyers in training, led by the Founder and Managing Partner Pham Quoc Tuan and Partner Bui Tien Long, DIMAC can provide enterprises and corporations with comprehensive legal training programs which can meet enterprises' specific needs.

LEGAL SUBJECTS AND SOFT SKILLS THAT DIMAC CAN TRAIN PROFESSIONALLY:

1. The Harvard Principled Negotiation and the Rules on Persuading in Business;
2. Legal Matters of Establishment and Operation of Companies;
3. Regulations and Skills in Dealing with Legal Investment Matters in Vietnam;
4. Important Legal Matters and Strategies for Negotiating in M&A;
5. Drafting, Negotiating and Solving Disputes over Commercial Contracts;
6. Effective Corporate Debt Recovery;
7. Skills and Strategies in Settling Construction Disputes;
8. Procedures, Skills and Experience in Solving Commercial Disputes;
9. Strategies in Settling Labor Disputes;
10. Understanding Enterprise Regulations for Companies' Managers;
11. Essential Regulations on Labor necessary to Human Resource Managers; and
12. Other Legal Training Programs designed under requirements.

SOME KEY COMPANIES THAT DIMAC'S LAWYERS HAVE TRAINED:

- Vinamilk Joint Stock Company (Vinamilk)
- FrieslandCampina Vietnam Co., Ltd
- Finance Prudential Vietnam Co., Ltd
- Thien Long Group, Tien Phuoc Co., Ltd
- Saigontourist Travel Service Co., Ltd
- Saigon Securities Joint Stock Company (SSI)
- Saigon Tobacco Company
- Vietnam Swire Cold Storage Co., Ltd, Vietnam
- CPG Co., Ltd
- Sacom Investment and Develop Joint Stock Company, Sacom Wires and Cables Joint Stock Company
- UPS VN Company, Gemadept Logistics Co., Ltd DHL Supply Service Chain Co., Ltd (Vietnam)
- Novaland Investment Joint Stock Company,
- Empire City Joint-Venture Co., Ltd
- F.D.C Investment Construction Real Estate
- Anova Corp
- Vietnam Bachy Soletanche Company

■ SERVICE FEES OF DIMAC

DIMAC IS VERY FLEXIBLE TO OFFER SERVICE FEES FOR CLIENTS. OUR OBJECTIVE IS TO SET UP A REASONABLE FEE, SATISFYING THE FINANCIAL CAPACITY OF CLIENTS AND SUITING WITH DIFFICULTIES OF THE WORK ASSIGNED TO DIMAC. MORE IMPORTANTLY, OUR SERVICE QUALITY ALWAYS OUTWEIGHS THE SERVICE FEE TO BE PAID TO DIMAC.

CURRENTLY, DIMAC HAS FIVE (05) OPTIONS OF SERVICE FEES AVAILABLE TO BE OFFERED TO CLIENTS, INCLUDING:

1. SERVICE FEE IS CHARGED ON AN HOURLY BASIS WITH THE FOLLOWING CHARGE-OUT RATES:

• Partner	VND 8,155,000/hour (equivalent to USD 350/hour)
• Counsel	VND 6,990,000/hour (equivalent to USD 300/hour)
• Senior Associate	VND 5,825,000/hour (equivalent to USD 250/hour)
• Associate	VND 4,660,000/hour (equivalent to USD 200/hour)
• Paralegal	VND 3,495,000/hour (equivalent to USD 150/hour)
• Translation fee	VND 815,500/hour (equivalent to USD 35/hour)

2. FIXED FEE

3. SUCCESSFUL FEE

4. INTEGRATED FEE
(including Fixed fee and Successful fee)

5. MONTHLY RETAINER FEE

The Monthly Retainer Fee is extremely suited with the Clients as the enterprises, which have been incorporated for a while but had no a legal department to deal with arising legal issue and therefore, need a professional law firm to support. Accordingly, when a important issue arises, Clients can either directly contact DIMAC or send an email to our lawyers, and Clients will quickly receive effective legal advice, opinions and/or solutions from DIMAC. For this service, Clients are entitled to use our diversified and professional services with the manageable fee within the expense and time agreed with DIMAC.

The Fees offered to the Client are exclusive of governmental value added tax 10% and out-of-pocket expenses which include but not limited to court, arbitration, enforcement fees and any other similar related expenses incurred by DIMAC to provide satisfactory legal services to the Client such as traveling expenses (air fares, taxi fares and car rent), long-distance tele-phone charges, facsimile charges, excessive postages, photocopies, expert fees and, investigation costs, and other similar out-of-pocket expenses if any.



■ LARGE CLIENTS

DIMAC'S LAWYERS HAVE PROVIDED A WIDE RANGE OF PROFESSIONAL LEGAL SERVICES AND ASSISTED TO SOLVE COMPLEX ISSUES FOR OVER HUNDRED CLIENTS WHICH ARE BIG AND HIGH PROFILE ENTERPRISES OPERATING IN VIETNAM.

MOST OF THEM ARE MULTINATIONAL COMPANIES WITH THEIR HEADQUARTERS IN EUROPE, ASIAN AND THE UNITED STATES.

FOR THE PURPOSE OF CONFIDENTIALITY , WE ONLY HERBY LIST OUT SOME OUTSTANDING CLIENTS WHO HAVE TRUSTED AND WORKED WITH OUR LAWYERS.

INDUSTRY	LARGE CLIENTS
FOOD AND BEVERAGES	Coca-Cola Beverages Vietnam Limited
	Suntory PepsiCo Vietnam Beverage
	Viet Thai International Joint Stock Company (VTI)
AUTOMOBILE MANUFACTURING	GM Vietnam Motors Co., Ltd
INSURANCE	Prudential Vietnam Life Insurance Co., Ltd
RETAIL TRADE AND SUPERMARKET	Metro Cash & Carry Vietnam Co., Ltd
COMPUTERS AND SOFTWARE PROTECTION SERVICES	Midea Consumer Electric Vietnam Co., Ltd
	Acer-Vietnam Co., Ltd
	BKAV Joint Stock Company
MEDIA AND GAMES	VNG Vietnam Corporation (Vina Games)
	Dentsu Vietnam Co., Ltd
	Square Group Company
CONSTRUCTION	Coteccons Construction Join Stock Company
	Dinco Engineering and Construction Corporation
	CPG Vietnam Co., Ltd
	Nui Phao Mining Company Limited
	CNA_HTE Vietnam Co., Ltd
	Siam City Cement Vietnam Co., Ltd
	Khu Dong Investment and Real Estate Co., Ltd
	Vinaconex Corporation
REAL ESTATES	Gamuda Land Vietnam Co., Ltd
	No Va Land Investment Group Corporation
	Tien Phuoc Real Estate Joint Stock Company
	Vimedimex Real Estate Joint Stock Company
	Asia Realty Investment Joint Stock Company
	R.C Real Estate Development and Finance Corporation
	DHA Construction Consulting Company Limited
	National Housing Organization Joint Stock Company
	CBRE Vietnam Co., Ltd
FUNCTIONAL FOOD, MEDICINE AND HOSPITAL	Cengroup
	Herbalife Vietnam Single Member Limited Liability Company
	Savi Pharmaceutical Joint Stock Company
	Fresenius Kabi Bidiphar Joint Stock Company
	Vimedimex Medi-pharma Joint Stock Company
	Hoan My Danang General Hospital Joint Stock Company
	City International Hospital (CIH)
	Pierre Fabre SA (representative office in Ho Chi Minh City)



■ OFFICES AND CONTACTS

IF YOU NEED FURTHER INFORMATION RELATED TO LEGAL SERVICES OF DIMAC, PLEASE CONTACT US BY USING THE DETAILS UNDERNEATH. WE WILL CONTACT CLIENTS AS SOON AS POSSIBLE TO RESPOND SPECIFIC LEGAL INQUIRIES. THE WORK INFORMATION OF CLIENTS IS ALWAYS KEPT CONFIDENTIAL BY DIMAC AND NOT BE PROVIDED FOR ANY OTHER THIRD PARTY.

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Fax: (**84 -24**) **6274 1622**



DA NANG - BRANCH

Floor 3, Indochina Riverside Tower
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Phone: (**84-236**) **3664 672**
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